Masters in Management employment report

GRADUATING CLASS OF 2018
Introduction from the Head of Career Centre

We are delighted that 93% of our Masters in Management (MiM) 2018 cohort secured employment within three months of graduating. This is testament to their quality and skill, and the value top global recruiters see in them.

Consulting and finance recruitment remain strong, with 45% and 26% of graduates choosing roles in these sectors respectively; Boston Consulting Group, McKinsey & Company and A.T. Kearney were the top three recruiters this year in terms of total number of graduates hired. Technology recruitment continues its upward trend, with 16% choosing to go into the sector, the highest proportion of our MiM graduates so far. The remaining 13% of 2018 graduates chose to go into a range of different sectors including retail, energy and government.

The UK remains the most popular job destination for our graduates, with almost half (49%) choosing to stay in the UK to launch their careers; a further 26% took up roles across Europe. The remaining quarter of graduates took up roles worldwide, across Asia, North America and the Middle East.

We are also celebrating the achievements of our second Global Masters in Management (GMiM) graduating class. 96% of the class accepted a job offer within three months of graduation.

Delivered by London Business School and School of Management, Fudan University, students on the GMiM programme gain an unparalleled exposure to both Eastern and Western business practices. We are pleased to see more than half of our graduates secure roles in China (58%) while the rest accepted jobs across Europe and Asia, with 12% returning to the UK. More than half of this year’s GMiM graduates took up roles in the finance sector (57%), with consulting also a popular choice at 27%.

Congratulations to our graduates from both cohorts, and to recruiters for attracting top international talent. We wish you all great success in the coming years and look forward to another great year ahead.

Christian Dummett
Executive Director,
Head of Career Centre,
London Business School

93%
accepted an offer
within three months of graduation

96%
received an offer
within three months of graduation

99%
reporting rate

“The beauty of the MiM is in its versatility and practicality. We were able to cover so many topics in only one year in a very hands-on fashion, using live case examples in the classroom, going on global field trips, working closely with companies to solve their most pressing issues, and even attending electives with MBAs who already have extensive work experience.”

Rami Anastas (Jordanian), MiM2018, Associate, Boston Consulting Group

The employment rate is calculated in compliance with MBA Career Services and Employer Alliance (MBA CSEA) reporting standards.
MiM2018 class profile

- 199 students
- 40 nationalities
- 24 average age (upon graduation)
- 44% women
- 681 average GMAT score

Regional background

- 7% United Kingdom
- 49% Europe (excl. UK)
- 24% South East/East Asia
- 5% North America
- 2% Africa/Middle East
- 12% South Asia
- 1% Oceania

Undergraduate study discipline

<table>
<thead>
<tr>
<th>Discipline</th>
<th>Percentage</th>
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<tbody>
<tr>
<td>Business/Management</td>
<td>30%</td>
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<tr>
<td>Economics</td>
<td>25%</td>
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<tr>
<td>Accounting/Finance</td>
<td>17%</td>
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<td>Engineering/IT</td>
<td>7%</td>
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<td>Mathematics/Sciences</td>
<td>4%</td>
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<td>Arts</td>
<td>4%</td>
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<tr>
<td>Social Sciences</td>
<td>3%</td>
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<tr>
<td>Marketing/Media/Comms</td>
<td>8%</td>
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<tr>
<td>Other</td>
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*Our admissions decisions are taken in accordance with best equal opportunities practice*
## Sector destinations

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<tr>
<td>Consulting</td>
<td>45%</td>
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<td>Finance</td>
<td>26%</td>
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<td>Investment Banking/Brokerage</td>
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<td>Investment Management</td>
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<td>Private Equity</td>
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<td>Hedge Funds/Alternative Investments</td>
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<td>Finance – Other*</td>
<td>4%</td>
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<tr>
<td>Technology</td>
<td>16%</td>
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<td>Internet/E-Commerce</td>
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<td>Information Technology and Services</td>
<td>4%</td>
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<td>Technology – Other**</td>
<td>5%</td>
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<td>Diversified</td>
<td>13%</td>
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<td>Consumer Products</td>
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<tr>
<td>Industrials</td>
<td>4%</td>
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<tr>
<td>Diversified – Other***</td>
<td>4%</td>
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**CONSULTING**

- Financial Services: 45%
- Technology: 16%
- Diversified: 13%

### Top employers

- Boston Consulting Group: 9
- McKinsey & Company: 7
- A.T. Kearney: 4
- Amazon: 4
- Bain & Company: 4
- Roland Berger Strategy Consultants: 4
- Analysys Mason: 3
- Solon Management Consulting: 3
- Accenture: 2
- Ardan: 2
- Arthur D. Little: 2
- Barclays: 2
- BNP Paribas: 2
- Deloitte Consulting: 2
- Eifico Consulting: 2
- Evercore: 2
- EY: 2
- Facebook: 2
- Goldman Sachs: 2
- KPMG: 2
- Oliver Wyman: 2
- P&G: 2
- PwC: 2
- Strategy&: 2
- UBS: 2

* Finance - Other includes Commercial Banking/Project Finance, Private Wealth Management, Retail Banking and Services & Products
** Technology - Other includes FinTech, PropTech, Media/Entertainment and Telecommunications
*** Diversified - Other includes Energy, Government/Public Admin, Law/Legal Services, Leisure/Travel/Tourism, Real Estate and Retail

“The Career Centre provided me with continuous tailored support, enabling me to better understand what career was best suited for me, how to build and work towards my career goals, and how to leverage my network to create new opportunities.”

Zoe Cuenoud (Swiss), MiM2018, Business Analyst, Solon Management Consulting
MiM2018 graduates went to work at organisations in 25 countries around the world, in the following locations:

- Amsterdam
- Athens
- Bangkok
- Beijing
- Bengaluru
- Berlin
- Brussels
- Bucharest
- Copenhagen
- Delhi
- Dubai
- Dublin
- Dusseldorf
- Geneva
- Guangzhou
- Hong Kong
- Jakarta
- Kolkata
- Kuala Lumpur
- Leeds
- London
- Los Angeles
- Madison
- Manchester
- Maranello
- Milan
- Montreal
- Mumbai
- Munich
- Paris
- San Francisco
- Seoul
- Shanghai
- Singapore
- Stockholm
- Swindon
- Toronto
- Vienna
- Warsaw
- Zurich

Job location

49% United Kingdom

26% Europe (excl. UK)

20% Asia

3% USA/Canada

2% Middle East
## Salary information by industry

<table>
<thead>
<tr>
<th>Industry</th>
<th>UK POUNDS</th>
<th>US DOLLARS**</th>
<th>INTERNATIONAL DOLLARS***</th>
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</thead>
<tbody>
<tr>
<td></td>
<td>Mean</td>
<td>Max</td>
<td>Min</td>
</tr>
<tr>
<td><strong>OVERALL</strong></td>
<td>£42,183</td>
<td>£71,950</td>
<td>£13,644</td>
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<tr>
<td>Other compensation</td>
<td>£10,194</td>
<td>£69,000</td>
<td>£1,000</td>
</tr>
<tr>
<td><strong>CONSULTING</strong></td>
<td>£44,965</td>
<td>£71,950</td>
<td>£23,000</td>
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<tr>
<td>Other compensation</td>
<td>£9,027</td>
<td>£30,000</td>
<td>£1,000</td>
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<tr>
<td><strong>FINANCIAL SERVICES</strong></td>
<td>£44,234</td>
<td>£61,433</td>
<td>£30,000</td>
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<tr>
<td>Other compensation</td>
<td>£18,967</td>
<td>£69,000</td>
<td>£4,000</td>
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<tr>
<td><strong>TECHNOLOGY</strong></td>
<td>£34,086</td>
<td>£55,000</td>
<td>£15,730</td>
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<tr>
<td>Other compensation</td>
<td>£32,332</td>
<td>£62,052</td>
<td>£3,568</td>
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<tr>
<td><strong>DIVERSIFIED</strong></td>
<td>£37,957</td>
<td>£68,778</td>
<td>£13,644</td>
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<tr>
<td>Other compensation</td>
<td>£5,270</td>
<td>£8,903</td>
<td>£2,000</td>
</tr>
</tbody>
</table>

## Salary information by location

<table>
<thead>
<tr>
<th>Location</th>
<th>UK POUNDS</th>
<th>US DOLLARS**</th>
<th>INTERNATIONAL DOLLARS***</th>
</tr>
</thead>
<tbody>
<tr>
<td></td>
<td>Mean</td>
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<td>Min</td>
</tr>
<tr>
<td><strong>OVERALL</strong></td>
<td>£42,183</td>
<td>£71,950</td>
<td>£13,644</td>
</tr>
<tr>
<td>Other compensation</td>
<td>£10,194</td>
<td>£69,000</td>
<td>£1,000</td>
</tr>
<tr>
<td><strong>United Kingdom</strong></td>
<td>£39,206</td>
<td>£60,000</td>
<td>£23,000</td>
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<tr>
<td>Other compensation</td>
<td>£10,141</td>
<td>£69,000</td>
<td>£1,000</td>
</tr>
<tr>
<td><strong>Europe (excl. UK)</strong></td>
<td>£51,023</td>
<td>£71,950</td>
<td>£13,644</td>
</tr>
<tr>
<td>Other compensation</td>
<td>£8,002</td>
<td>£14,899</td>
<td>£3,672</td>
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<tr>
<td><strong>Asia</strong></td>
<td>£36,378</td>
<td>£61,433</td>
<td>£15,730</td>
</tr>
<tr>
<td>Other compensation</td>
<td>£10,761</td>
<td>£30,000</td>
<td>£1,124</td>
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<tr>
<td><strong>USA/Canada</strong></td>
<td>£37,163</td>
<td>£39,000</td>
<td>£35,899</td>
</tr>
<tr>
<td>Other compensation*</td>
<td>-</td>
<td>-</td>
<td>-</td>
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</tbody>
</table>

*Other compensation includes sign-on and end-of-year bonus where we have sufficient data.

*Insufficient data points.

**Conversion rates as per date of offer.

***Purchasing power parity (PPP) included due to the high number of students who have salaries in non-US dollar currencies. The World Bank’s implied PPP rate of exchange was used to equalise the purchasing power across economies.
GMiM2018 class profile

36 students  10 nationalities  24 average age (upon graduation)  56% women  689 average GMAT score

Regional background

United Kingdom  3%
Europe (excl. UK)  33%
South East/East Asia  64%

Undergraduate study discipline

- Business/Management: 39%
- Accounting/Finance: 17%
- Economics: 11%
- Mathematics/Sciences: 6%
- Social Sciences: 5%
- Languages: 5%
- Engineering/IT: 3%
- Arts: 3%
- Other: 11%

Our admissions decisions are taken in accordance with best equal opportunities practice.
GMiM2018 employment statistics

96% accepted an offer within three months of graduation

Sector destinations

<table>
<thead>
<tr>
<th>Sector</th>
<th>Percentage</th>
</tr>
</thead>
<tbody>
<tr>
<td>FINANCE</td>
<td>57%</td>
</tr>
<tr>
<td>Commercial Banking</td>
<td>27%</td>
</tr>
<tr>
<td>Investment Banking</td>
<td>19%</td>
</tr>
<tr>
<td>Asset Management</td>
<td>7%</td>
</tr>
<tr>
<td>Private Equity</td>
<td>4%</td>
</tr>
<tr>
<td>CONSULTING</td>
<td>27%</td>
</tr>
<tr>
<td>DIVERSIFIED</td>
<td>8%</td>
</tr>
<tr>
<td>Consumer Products</td>
<td>4%</td>
</tr>
<tr>
<td>Real Estate</td>
<td>4%</td>
</tr>
</tbody>
</table>

Job locations

- 12% United Kingdom
- 58% China
- 4% The Netherlands
- 4% Germany
- 7% Switzerland
- 4% France
- 4% United Arab Emirates
- 7% Indonesia
- 7% Netherlands
- 4% China
Hiring organisations

MiM  GMiM

A. Brivio Compensati  
A.T. Kearney  
Accenture  
AEG Europe  
Amazon  
Analysis Group  
Analysys Mason  
Ankit India Ltd  
Applied Predictive Technology  
Arden  
Arthur D Little  
Bain & Company  
Barclays  
Baringa Partners  
BDA China  
BDA Partners  
BDO  
Bearing Point  
Bell Mobility Inc.  
Blackstone  
Blenheim Chalcot  
BlueCrest Capital Management  
BNP Paribas  
BOC  
Boston Consulting Group  
Bow and Arrow  
Bytedance  
Canada Pension Plan Investment Board  
Candesic  
China Securities International  
CIL Management Consultants  
Cisco  
Citadelle Asset Advisors  
Citi  
Cloud Alpha Capital  
Core & Company  
Credit Data Research  
Crowdcube  
DBS  
Deloitte Consulting  
Deutsche Bank  
Diageo  
Diligent Corporation  
EDGE Technologies  
Efficio Consulting  
Epic Systems  
Equinor  
Evercore  
EY  
EYBOX  
EY-Parthenon  
Facebook  
Farazad Investments  
Ferrari  
Fosun Group  
General Atlantic  
Goldman Sachs  
Google  
Heineken  
Helix Equities Ltd  
Hong Kong Exchange  
HSBC Global Banking  
Hulu  
Humatica  
Integration Consulting  
Invento GmbH  
Invest India  
Jardine Matheson  
J. P. Morgan  
Juul Labs  
Karna Ayurveda  
KPMG  
Kraft Heinz  
Kuai Inc  
L.E.K. Consulting  
Lazard  
LinkedIn  
London Stock Exchange Group  
Loro Piana  
Lothar Böhm Associates  
Mars  
Mckinsey & Company  
Mizuho  
Monesse  
Monitor Deloitte  
Morgan Stanley  
National Bank of Canada  
Navigant Consulting  
Nestor Advisors  
Nomura  
OC&C Strategy Consultants  
Oliver Wyman  
Omnihotels & Resorts  
Ondra Partners  
OneStop Retail Pvt Ltd  
P&G  
PA Consulting  
PJT Partners  
Plural Strategy Group  
Power Pacific  
Procter & Gamble  
Provenance  
PwC  
RBS  
Recycling Technologies Ltd  
RiverRock European Capital Partners LLP  
Roland Berger Strategy Consultants  
Rothschild & Co.  
Royal Mail  
Salesforce  
Sardj Kumar Agarwal  
Savills  
Schroders  
Segmatic Co.  
Sekri Valentin Zerrouk  
SGCIB  
SIM Research Co., Ltd.  
Simon-Kucher & Partners  
Societe Generale  
Solon Management Consulting  
Spark Capital Advisors  
Strategy&  
Temasek  
TH Capital  
The Carlyle Group  
Traveloka  
UBS  
Unibail-Rodamco-Westfield  
Unilever  
Vanguard Investment Management  
Viewforth Investment Partners  
Virgin Media  
Wavestone  
Westgrove Partners Ltd  
WeWork  
ZS Associates
About the Career Centre

The mission of the Career Centre is to equip students with life-long career skills and to help them maximise their career potential.

We give students a head start in achieving their career goals by focusing on engagement from the very beginning and incorporating our Career Skills Development Programme into the curriculum. Our expert coaches offer a real-world focus, providing training, group activities and individual support to prepare students for the recruitment process. The programme includes:

Comprehensive career support
- Identifying key strengths, competencies, interests and motivations
- Knowledge of recruiting for the finance, consulting, corporate and emerging sectors
- How to write strong, relevant applications, CVs and cover letters
- Effective job search strategies
- Building and maintaining successful networks
- Learning and practicing interview techniques
- Insight into organisations’ recruitment processes.
- Student/recruiter events on campus
- Alumni Career Centre support.

Career Centre team

The Career Centre team comprises more than 45 permanent staff with a wealth of experience across industries and strong relationships with leading recruiters and organisations around the world, giving our students the best possible chance of securing the right role. Some of the team members include:

- **Christian Dummett** accumulated 27 years of finance experience in banking and private equity fundraising with institutions including Chase Manhattan, the Bank for International Settlements, Abbey National, Merrill Lynch and LGT Capital Partners.

- **Zoe McLoughlin** has 15 years of recruitment experience, most recently at BCG where she managed international talent acquisition.

- **Kira Hughes** has over 15 years’ experience, first as a recruiter for a wide range of corporates, and currently as an experienced Career Coach for business school students.

- **Richard Bland** has 21 years’ experience in banking, the last ten as a rates trader for Deutsche Bank. He joined LBS in 2009 to oversee the banking sector, and now looks after the private equity and real estate sectors.

- **Caroline Mayo** has over 10 years’ experience in Big Four Professional Services across recruitment, graduate marketing and coaching.

- **David Morris** joined LBS in 2005, prior to which he ran his own executive search company focusing on early stage technology companies.

- **Enrico Cocchi** has 11 years’ experience in career coaching, organisational development and learning across higher education and investment banking.

- **Patricia Keener** joined LBS in 2016 and has over 20 years’ experience in coaching and developing individuals, including 10 years focussed on business school EMBA, MBA and MSc students.
Our programmes

London Business School can boost your capabilities and potential at every stage of your career.

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<th>Years of experience</th>
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<td>Masters in Management</td>
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<td>Global Masters in Management</td>
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<td>Leadership (Senior)</td>
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- Range of work experience in class
- Key target range of work experience
- Average class work experience

Early Career

Masters in Management
12–16 months | Full-time | London
For recent graduates with up to two years of full-time postgraduate work experience who want to kick-start a career in business.

Global Masters in Management
24 months | Full-time | London and Shanghai
For recent graduates with up to two years of full-time postgraduate work experience. Strong interest in Asia and knowledge of Mandarin highly recommended, but not mandatory.

Masters in Analytics and Management
12–16 months | Full-time | London
For recent graduates with up to two years of postgraduate work experience, who are targeting a career in business and data analytics.

Masters in Financial Analysis
12–16 months | Full-time | London
For recent graduates with up to two years of full-time postgraduate work experience who are looking to embark on a career in finance.

Mid Career

MBA
15–21 months | Full-time | London
For individuals who are looking to make a vertical shift in their career path, change industry or job function, or develop an entrepreneurial toolkit.

Masters in Finance (Full-time)
10–16 months | Full-time | London
For experienced financial professionals wishing to advance their career or change their area within finance.

Masters in Finance (Part-time)
22 months | Part-time | London
For experienced financial professionals looking to further their career whilst still working.

Leadership (Senior)

Executive MBA
20 months | Part-time | London or Dubai
Designed for those who want to accelerate their career into general management or move beyond their technical or functional specialism.

EMBA-Global Americas & Europe
20 months | Part-time | London and New York
For dynamic, mid-career managers and professionals who are highly ambitious and have, or aspire to have, transnational responsibilities.

EMBA-Global Asia
20 months | Part-time | Hong Kong, London and New York
For dynamic, globally-focused executives and managers wishing to deepen their understanding of western and eastern business practices.

LBS Sloan Masters in Leadership and Strategy
12 months | Full-time | London
Designed to prepare experienced senior managers for their next career challenge.

Find out more

Masters Programmes
+44 (0)20 7000 7500
masters@london.edu

Executive Education
+44 (0)20 7000 7390
execinfo@london.edu

All admissions decisions are taken in accordance with best equal opportunities practice.