Introduction from the Head of Career Centre

Demand for the latest Masters in Finance (MiF) graduates has matched 2017’s excellent results, with 93% of students in the 2018 full-time class accepting jobs within three months of graduating. Most (78%) went into the financial sector, typically joining banks and asset management firms, while more of our graduates than ever (22%) went into roles in non-finance sectors including consulting and technology, demonstrating the versatile skillset and varied career the MiF programme prepares our students for.

Our experienced pool of graduates secured roles across the world. 32% of the 2018 cohort remained in the UK to work following graduation, with a further 13% choosing to work across Europe. The remaining 55% of graduates have taken up roles globally, across Asia, Latin America, the Middle East, Africa and North America.

Students on the MiF programme gain a solid grounding in finance and develop the skills to achieve their career goals. They benefit from additional practitioner modules, digital skills and new electives, giving them the expertise to thrive in London-based roles or positions elsewhere.

Congratulations to our graduates and thank you to the recruiters who trust them to make a significant contribution to their organisations. We wish you all great success for the coming years.

Christian Dummett
Executive Director,
Head of Career Centre
London Business School

93% accepted an offer within three months of graduation

94% received an offer within three months of graduation

99% reporting rate

“The MiF programme significantly strengthened my intrinsic confidence in having a long-term career vision in finance. The LBS brand as well as the resources, support and feedback from the school and peers are really valuable assets, and my specialisation in Investment Management and the CFO track at LBS allowed me to put myself in the position of the owner or manager, which helps me represent the best interest of my stakeholders in M&A or capital market transactions.”

Jingyi Chai, (Chinese/German), Masters in Finance Full-time 2018, Investment Banking Associate, Barclays London

The employment rate is calculated in compliance with MBA Career Services and Employer Alliance (MBA CSEA) reporting standards.
MiF2018 graduating class profile

- 124 students
- 36 nationalities
- 25 to 39 age range (years)
- 27% women
- 2 to 12 range of work experience (years)
- 5 years of work experience (average)
- 29 average age (years)
- 94% international students

Regional background

- 15% Europe (excl. UK)
- 43% Asia
- 25% Latin America (incl. Caribbean)
- 6% North America
- 6% United Kingdom
- 4% Africa/Middle East
- 1% Oceania

Undergraduate study discipline

- 47% Accounting/Finance/Economics
- 27% Business/Management
- 16% Science/Technology/Engineering/Maths/IT
- 10% Social Science/Law/Arts/Humanities

Our admissions decisions are taken in accordance with best equal opportunities practice.
Sector destinations

Sector breakdown 2018

**Finance**
- Central Banks/Ministries/Regulation/Public Finance: 22%
- Investment Banking/Brokerage*: 21%
- Investment Management: 12%
- Private Equity: 8%
- Commercial Banking/Project Finance: 4%
- Services and Products: 3%
- Insurance and Pension Services: 3%
- Other Finance**: 5%

**Non-finance**
- Diversified†: 12%
- Technology††: 6%
- Consulting: 4%

Salary information

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<tr>
<th>Industry</th>
<th>UK POUNDS</th>
<th>US DOLLARS</th>
<th>INTERNATIONAL DOLLARS‡‡</th>
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<td>Mean</td>
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<td>£71,720</td>
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<td>Finance</td>
<td>£71,980</td>
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<td>Other compensation</td>
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<td>£36,879</td>
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<td>£18,614</td>
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Other guaranteed compensation includes sign-on and end-of-year bonus where we have sufficient data.
Salary data does not include sponsored or self-employed students in accordance with MBA CSEA guidelines.
* Investment Banking/Brokerage includes Corporate Finance Advisory.
** Other Finance includes: Hedge Funds and Alternative Investments; Private Wealth Management; Real Estate Investment; and Social Impact - Development Finance/Impact Investing.
† Diversified includes: Energy - Oil, Gas and Utilities; Healthcare - Pharma/Biotech; Industrials - Metal/Mining, Engineering, Logistics/Shipping/Supply Chain; Agribusiness; Legal; Government/Public Equity; Consumer Products; Conglomerates - FMCG; and Automotive.
†† Technology includes FinTech and Internet/E-Commerce.
‡ Conversion rates as per date of offer.
‡‡ Purchasing Power Parity (PPP) included due to the high number of students who have salaries in non-US dollar currencies. The World Bank’s implied PPP rate of exchange was used to equalise the purchasing power across economies.
Graduates went to work at organisations in a diverse range of cities around the world, including:

- Bangalore
- Basel
- Beijing
- Bogota
- Brussels
- Dhahran
- Doha
- Frankfurt
- Geneva
- Ho Chi Minh City
- Hong Kong
- Hyderabad
- Istanbul
- Jakarta
- Johannesburg
- Karachi
- London
- Madrid
- Medellin
- Mexico City
- Mumbai
- New York
- Paris
- Santiago
- São Paulo
- Seoul
- Shanghai
- Tel Aviv
- Tokyo
- Zurich

United Kingdom: 32%

Asia: 28%

Europe (excl. UK): 13%

Africa/Middle East: 7%

USA/Canada: 3%
Internships
To aid their professional transitions, 38 students undertook internships during their programme. These finance firms included investment banking/corporate finance advisory, private equity and asset management firms, as well as hedge funds, fintech businesses, alternative investments, commercial banking, and financial services & products firms. Students interned across Europe, Asia, Africa, Latin America and the Middle East. The firms they worked at are listed below:

**AB Bernstein**
**Actis**
**Aerius Associates**
**AMP Capital Investors**
**Bank of America Merrill Lynch**
**Barings Investments**
**Blackmoor Investment Partners**
**Bridgepoint Capital**
**CapVest Partners**
**Cerberus Capital Management**
**Citi**
**Clearwell Capital**
**Code Investing**
**Cognition Investment Partners**
**Credit Suisse**
**Duke Street Capital**
**Foresight Group**
**Gilde Healthcare**
**Glenmont Partners**
**Glint**
**GML Capital**
**Goldman Sachs**
**Hannam & Partners**
**Hengistbury Investment Partners**
**Impax**
**LDC**
**Lion’s Head Global Partners**
**Morgan Stanley**
**Pantheon Ventures**
**Private Infrastructure Development Group**
**Pillarfour Capital**
**PJT Partners**
**Rothschild & Co.**
**Satya Capital**
**ShieldPay**
**Silk Invest**
**Working Capital Associates**

Hiring employers
About the Career Centre

The mission of Career Centre is to equip students with life-long career skills and to help them maximise their career potential.

Many of our Career Centre experts have extensive finance knowledge and experience. They partner with students to develop a career plan that helps to shape their career goals. The team also works with leading finance recruiters across sectors including banking, asset management and private equity.

Comprehensive career support

- Sector recruitment managers and coaches to help you plan your career goals
- Online job resources with sector insights and employer profiles
- One-to-one coaching, group training and online resources
- Advice on CVs, applications and interviews
- Mock interview training
- Practical networking skills
- Advice on working with headhunters
- Student/recruiter events on campus
- Alumni Career Centre support.

Specialist career advisors

The Career Centre comprises more than 45 permanent staff, many of whom have real-world finance experience to help students achieve their career goals. Team members include:

Christian Dummett: accumulated 27 years of finance experience in banking and private equity fundraising with institutions including Chase Manhattan, the Bank for International Settlements, Abbey National, Merrill Lynch and LGT Capital Partners.

Jessie Zhu: has nine years of experience as a capital markets advisor at HSBC Global Banking and Markets, followed by four years of experience in career and leadership development at international business schools. Jessie is a MiFPT2011 alumna.

Richard Bland: has 21 years’ experience in banking, the last ten as a rates trader for Deutsche Bank. He joined LBS in 2009 to oversee the banking sector, and now looks after the private equity and real estate sectors.

Alexandra Leahu: has 10 years’ experience in finance, financial communications, and business development. She has worked in M&A at UBS and investor relations in a FTSE100 natural resources company.

Tim Mann: has a background as an experienced equities investor at leading investment management firms. He joined the finance team in 2017 to focus on the asset management sector.

Raquel Santos: is a Chartered Accountant with three years of audit experience and eight years of experience as a financial due diligence advisor at PwC, followed by two years in training and development before she joined London Business School as a Career Coach.
## Our programmes

London Business School can boost your capabilities and potential at every stage of your career.

### Years of experience

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#### Early Career

**Masters in Management**
12-16 months | Full-time | London
For recent graduates with up to two years of full-time postgraduate work experience who want to kick-start a career in business.

**Global Masters in Management**
24 months | Full-time | London and Shanghai
For recent graduates with up to two years of full-time postgraduate work experience. Strong interest in Asia and knowledge of Mandarin highly recommended, but not mandatory.

**Masters in Analytics and Management**
12-16 months | Full-time | London
For recent graduates with up to two years of postgraduate work experience, who are targeting a career in business and data analytics.

**Masters in Financial Analysis**
12-16 months | Full-time | London
For recent graduates with up to two years of full-time postgraduate work experience who are looking to embark on a career in finance.

#### Mid Career

**MBA**
15-21 months | Full-time | London
For individuals who are looking to make a vertical shift in their career path, change industry or job function, or develop an entrepreneurial toolkit.

**Masters in Finance (Full-time)**
10-16 months | Full-time | London
For experienced financial professionals wishing to advance their career or change their area within finance.

**Masters in Finance (Part-time)**
22 months | Part-time | London
For experienced financial professionals looking to further their career whilst still working.

#### Leadership (Senior)

**Executive MBA**
20 months | Part-time | London or Dubai
Designed for those who want to accelerate their career into general management or move beyond their technical or functional specialism.

**EMBA-Global Americas & Europe**
20 months | Part-time | London and New York
For dynamic, mid-career managers and professionals who are highly ambitious and have, or aspire to have, transnational responsibilities.

**EMBA-Global Asia**
20 months | Part-time | Hong Kong, London and New York
For dynamic, globally-focused executives and managers wishing to deepen their understanding of western and eastern business practices.

**LBS Sloan Masters in Leadership and Strategy**
12 months | Full-time | London
Designed to prepare experienced senior managers for their next career challenge.

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### Find out more

**Masters Programmes**
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**Executive Education**
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All admissions decisions are taken in accordance with best equal opportunities practice.